

**CHAPTER**  
**9**  
**SECTION 3**

**READING COMPREHENSION**

**Interest Groups at Work**

**3**

1. In general, how are the direct and indirect approaches used by interest groups to apply pressure to policy makers different?

---

---

2. What is another term for the direct approach?

---

3. How did the Abramoff scandal affect lobbyists?

---

---

4. Briefly explain how lobbyists seek to influence each of the following:

a. the legislative branch: \_\_\_\_\_

---

---

b. the executive branch: \_\_\_\_\_

---

---

c. the judicial branch: \_\_\_\_\_

---

---

5. Name at least four methods of grass-roots lobbying.

---

---

---

6. What is propaganda, and how is it used to shape public opinion?

---

---

---

7. Why are interest groups involved in electioneering, and how do they help candidates win office?

---

---

---